

MAKE MORE OF EVERY DAY TOGETHER WITH CIELO RPO



Meet Natalie, Head of Talent Acquisition for Factis Industries. Natalie chose to partner with Cielo to transform her Talent Acquisition function. And ever since the partnership began, she has been able to do and be so much more than before. See how Cielo's approach to Recruitment Process Outsourcing, built on our commitment to customer service, strong recruiting acumen and focus on quality, have changed Natalie's work life.



MORE PARTNERSHIP.

When Natalie gets into work in the morning, she doesn't have an RPO provider to manage, she has a partner to strategize with. One who calls just to check in and also understands her need for accurate and actionable metrics before her weekly meeting with the global HR leadership team. One who has inspirational candidate anecdotes ready so Natalie is prepared to wow her peers with stories of exceptional candidate experiences.

Cielo's Global Recognitions Based on Client Satisfaction:

- #1 RPO globally HRO Today Baker's Dozen (2014)
- Leader in Everest Group's 2014 Global RPO PEAK Matrix report
- Leader in NelsonHall's 2015 NEAT vendor evaluation for RPO

MORE BRAND BUILDING.

By her second cup of coffee, Natalie's dedicated team from Cielo is successfully building her company's brand by living our partnership philosophy - WE BECOME YOU™. Natalie is confident her candidates and hiring managers are having a great experience and getting real results, all without knowing she outsources. Her embedded Cielo team embodies her brand's experience, including embracing her company's mission and vision, using her company's email, and reflecting her company's preferred language choices.

"Cielo's commitment to serving as an extension of our team through its depth of experience and recruitment expertise has helped us make talent a differentiator in all regions."

- Talent Acquisition and Mobility Director, Aptent Technologies



MORE INNOVATION.

Around midday, Natalie is in the break room when Dan, a sales leader, compliments her on how quickly he has received the quantity and quality of candidates he needs to be ready for the new product launch. Natalie knows that her Cielo team delivers the results Dan requires because they are powered by SkyRecruit - the smartest recruitment technology in the RPO industry. Cielo provides Natalie's dedicated team with unlimited access to tools and training that were cost-prohibitive to provide to her previous in-house team.

"Cielo's combination of best-in-class technology and dedicated professionals has been a true differentiator for us."

- Senior Vice President of Human Resources, VWR

MORE HAPPINESS AT WORK.

When Natalie hears of an unexpected issue right before her 3 p.m. meeting, she knows she can pass it along to Cielo's passionate professionals and focus on preparing for her presentation, because Cielo's leaders will be focused on solving it quickly, and for good. Natalie always has an executive she can contact to get consultative advice and collaborate with to find a solution. And above all, she can trust Cielo to do what we say we will do.

"Cielo's customer service, responsiveness and accountability are unsurpassed."

- Vice President of Human Resources, Princeton Health-Care System



MORE REWARDING CAREER.

In her last meeting of the day, Natalie relishes the chance to partner with a business unit leader who is looking for guidance on where to put a new call center, based on talent availability. She knows her Cielo team can provide recommendations based on detailed market data. With Cielo as her partner, Natalie has the time and resources to act more strategically and create more competitive advantage for her company.

"Our partnership with Cielo will enable us to quickly and seamlessly scale up or down to meet our hiring needs, and free up our team to focus on other strategic initiatives driving business growth."

- Global Leader of Talent Acquisition, CHC Helicopter

MORE TRANSFORMATIONAL RESULTS.

As her workday comes to a close, Natalie is proud to work for a CEO who gladly receives the monthly Talent Acquisition scorecard she passes along that reflects the Cielo team's impressive results. Cielo's partnership has changed the way Natalie's organization views talent by delivering exceptional business results through a solution that was custom designed just for Natalie's company. Because at Cielo, we don't believe our partners truly benefit from "out-of-the-box."

With Cielo at her side, Natalie gets the results she wants, including:

- Reduced recruiting costs
- Increased quality
- Increased speed and agility
- Unmatched recruiting acumen
- Talent to drive sustainable advantage



MORE RECOGNITION, MORE RESPECT.

Looking forward to dedicating her evening to her family, Natalie uses her drive home to come up with ideas on how to celebrate her team winning the company's CEO Award - an award given for placing 100 quality hires in a new business unit to drive competitive advantage in the business for years to come. Natalie takes a moment to recognize that her partnership with Cielo has helped her gain more respect from her colleagues, executive team and board members, and then she is home.

"Our Cielo partnership took HR from the function that held us back to a true organizational asset and competitive advantage."

- Chief Executive Officer, Conemaugh Health System